

## Message Text

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PAGE 01 STATE 015236  
ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-08 COME-00 /025 R

XMB

DRAFTED BY EXIM: C A LEIK:DJG  
APPROVED BY EXIM:E J O'CONNOR  
EX-M: R J ALBRIGHT  
EXIM: E J O'CONNOR  
EB/IFD/ODF:TPARKER  
-----070659 200356Z /64

R 192131Z JAN 78  
FM SECSTATE WASHDC  
TO AMEMBASSY LISBON

UNCLAS STATE 015236

E.O. 11652: N/A

TAGS: EGEN

SUBJECT: P.C. 4043 - FULLER CO./CIMPOR

1. THE SUBJECT PC HAS EXPIRED AND FULLER HAS REQUESTED AN EXTENSION. IT IS UNDERSTOOD FROM THE DECEMBER 6, 1977 MEETING WITH JOSE GUINARAES OF CIMPOR (JACK PAVONI ACCOMPANYING) THAT THE COMPETING OFFERS ARE CURRENTLY BEING ANALYZED ON TECHNICAL GROUNDS. A SHORT LIST IS EXPECTED AT THE END OF JANUARY AND A FINAL AWARD IN APRIL.

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2. EXIMBANK WOULD APPRECIATE SOME FURTHER INFORMATION REGARDING THE CEMENT SECTOR MENTIONED IN PARAGRAPH 4 OF LISBON 0301. STATISTICS ON CURRENT CAPACITY AND CONSUMPTION, PROJECTED MEDIUM TERM DEMAND, AND IMPORTS AND EXPORTS WOULD BE APPRECIATED.

3. REQUEST EMBASSY ASSISTANCE ON INFORMATION ABOUT THE FOREIGN EXCHANGE IMPACT OF THE REFERENCED PROJECT THROUGH IMPORT SUBSTITUTION AND EXPORT SALES. ANY

OTHER INFORMATION ON THE PRIORITY AND ECONOMIC  
JUSTIFICATION OF THE PROJECT WILL BE OF ASSISTANCE IN  
EXIMBANK'S ASSESSMENT.  
CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE CONTROLS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE015236  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** C A LEIK:DJG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780030-0195  
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**Litigation History:**  
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**Message ID:** eede3be2-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3745886  
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**Status:** NATIVE  
**Subject:** P.C. 4043 - FULLER CO./CIMPOR  
**TAGS:** EGEN, FULLER CO  
**To:** LISBON  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014